

YP: Erwin Szeto, 32

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**Position/ job description:**

Director at MrHamilton.ca — I research and write about all things related to residential real estate investing in Hamilton; Professional Real Estate Investor — I invest in nice residential properties in up-and-coming neighbourhoods in Hamilton. Realtor at Rock Star Real Estate Brokerage, Inc. — My team and I coach real estate investors (mostly from the GTA) in how to acquire investment properties in Hamilton

**Is this the job you thought you'd be doing?**

I always knew I would be in business for myself, so yes! I used to have a very good nine-to-five job in product management at a mid-sized software company in Toronto, but I've always wanted to pursue a life where I am financially free and choose to work. I'm not there yet but I'm on the right path.



Erwin Szeto

**Advice to others on launching a career:**

For entrepreneurs, do not underestimate the importance of marketing and lead generation. Get yourself a mentor or a coach who has already achieved what you want, this will fast track your progress.

**Hometown:** Transplant — I grew up in Markham but I love all that Hamilton has to offer.

**Facebook Status:** "Me a young entrepreneur? I have trouble thinking of myself as young."

**Twitter Handle:** @MrHamiltonDotCa

**iPhone, Android or BB?** BlackBerry Torch! Great keyboard and I buy Canadian!

**Networks:** Hamilton Hive, YEP Hamilton, Real Estate Investment Network, Rock Star Inner Circle, Hamilton District Apartment Association, Realtors Association of Hamilton-Burlington

**Favourite restaurant in the downtown:** Too many to name! Korean, Cho Sun Ok on Queen Street North; coffee and baked goods, Mulberry Street Coffeehouse on James North and Earth to Table Bread Bar on Locke Street; Sushi, August 8 on Wilson Street.

**Best feature of life in Hamilton:**

There is always something to do or places to go: James North Art Crawl, Art Gallery of Hamilton, Hess Village, Locke Street, Ottawa Street, the Royal Botanical Gardens, Theatre Aquarius, Bayfront and Pier 4 Parks — what other mid-sized city in Ontario can offer the same?

**What would make Hamilton a better city:**

If more Hamiltonians would open their eyes to the direction city is going and tell people how great it is to live here. More and more people are moving here every day for jobs (McMaster Innovation Park, Canada Bread, the Airport Employment Growth District), fantastic affordability, new Go Stations on the way, and hopefully a Light Rail Transit system.

**contacts:** MrHamilton.ca, facebook.com/mrhamilton.ca, twitter.com/MrHamiltonDotCa

**Quote:** "Work harder on yourself than you do your job." — Jim Rohn